

**BID RE-CAP SHEET**

Form 1

<b>BID #:</b> 13-029/LC	<b>TITLE:</b> FIBER OPTIC ENGINEERING, DESIGN, MATERIAL, SUPPLIES AND INSTALLATION, TERM CONTRACT
<b>BUYER:</b> LAURA CATES <i>LC</i>	

ACTION	DATE	INITIALS	ACTION	DATE	INITIALS
BID OPENED	02/21/13	NG / CP	BID POSTED IN PURCHASING	3/7/13	<i>LC</i>
POSTING APPROVED	3/7/13	<i>LC Smith</i>	POSTING REMOVED	3/15/13	<i>LC</i>
COPY TO BUYER ASSISTANT FOR POSTING ON INTERNET	3/7/13	<i>LC</i>	COPY TO OSBA AND DEPARTMENT	3/15/13	<i>LC</i>

**KEY(S) FOR RECOMMENDATION: (PLEASE NOTE YOUR RECOMMENDATION BELOW)**

**PREFERENCE CODES:**

- (1) RECOMMENDED AWARD - LOWEST RESPONSIVE AND RESPONSIBLE BIDDER MEETING SPECIFICATIONS

(2) NO AWARD, RESPONSIBLE AND RESPONSIBLE, BUT NOT LOWEST BIDDER MEETING SPECIFICATIONS

(3) NO AWARD, NOT RESPONSIVE AND/OR RESPONSIBLE TO BID

(4) NOT TECHNICALLY EVALUATED / IN EXCESS OF DEPARTMENTS FUNDING LIMITS

"GLP" = GLADES LOCAL PREFERENCE (5%) See term 3.d of the referenced bid

"LP" = LOCAL PREFERENCE (5%) See term 3.d of the referenced bid

"SBE" = SBE RANKING (10%)\*

"NO LP" = MARTIN CO. - NO "LP" APPLIED

**STEP 1**

LIST BIDDERS FROM LOWEST TO HIGHEST	TOTAL OFFER AS BID	IF PREFERENCE NOTE: "LP", "GLP" AND/OR "SBE"
ROHL NETWORKS LP	\$ 832,998.50	LP
PRECISION CONTRACTING SERVICES, INC.	\$ 932,494.50	LP
WORLD FIBER TECHNOLOGIES, INC.	\$ 974,331.35	
ADVANCED DATA CABLING & CONSULTING, INC.	\$ 1,158,714.78	SBE

**STEP 2**

LIST BIDDERS AFTER PREFERENCE HAS BEEN APPLIED	OFFER AFTER PREFERENCE HAS BEEN APPLIED	IF PREFERENCE NOTE: "LP", "GLP" AND/OR "SBE"	AWARD RECOMMENDATION "KEY" ONLY (SEE ABOVE)
ROHL NETWORKS LP	\$ 832,998.50	LP	( 1 )
PRECISION CONTRACTING SERVICES, INC.	\$ 932,494.50	LP	( 2 )
WORLD FIBER TECHNOLOGIES, INC.	\$ 974,331.35		( 2 )
ADVANCED DATA CABLING & CONSULTING, INC.	\$ 1,158,714.78	SBE	( 3 )

**\* NOTE: CALCULATING PREFERENCES:**

In cases where bids are presented as unit prices, Purchasing will multiply the lowest responsive, responsible non-certified bid by 1.10 (e.g., \$30.00 x 1.10 = \$33.00). The lowest responsive, responsible certified within 10% of \$33.00 will be the award recommendation. The original bid amount is not changed; the 1.10 increase is calculated only for the purpose of determining SBE preference.

In cases where bids are presented as percentage discount, Purchasing will multiply the responsive, responsible non-certified bid offering the greatest discount by .9 (e.g., 30% x .9 = 27%). The responsive, responsible certified bid offering the greatest discount in excess of 27% will be the award recommendation. The original bid amount is not changed; the .9 decrease is calculated only for the purpose of determining SBE preference.

PUR 13 MAR 15 AM 7:00

**REMARKS:** ADVANCED DATA CABLING & CONSULTING, INC. NON-RESPONSIVE: DID NOT PROVIDE BID RESPONSE ON REVISED FORMS.

*Posting Period 3/7/13 - 3/14/13*

PUR 13 MAR 15 AM 7:00

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
12/03/2013

Contractor(s)	Project	Contract Amount SBE / MWBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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**EXHIBIT F**

Sutphen Corporation	One-time purchase of aerial platform Quint Fire Apparatus per Purchase Order #CPO LC111513-23.	\$835,454.44 SBE: \$0	Fire Rescue 3704-441-F-101-6401	Scarlett	
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Fire Rescue requests a one-time purchase of one (1) new aerial platform Quint Fire Apparatus. This purchase is off South Pasadena Fire Department RFP #2013-01. Awardee is located out of State. There is no SBE currently certified for this commodity or service.

**EXHIBIT G**

Precision Contracting Services, Inc.	Re-award of term contract for fiber optic engineering, design, material, and installation for the period 05/21/2013 through 05/20/2014 per Master Agreement #13029.	\$1,408,059.96 SBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$91,940.04 (\$15,990/month) during the previous five and three quarter (5.75) months. Purchasing requests approval to re-award this contract to the second lowest responsive/responsible bidder due to the termination of the original contract for default. This term contract has four (4) twelve (12) month renewal periods. Awardee is located in Palm Beach County. No responsive SBE vendor bid within 10% of the low bidder.

**TOTAL AMOUNT OF ALL AWARDS      \$7,231,457.40**

*faulk*



Form L

December 3, 2013

**Purchasing Department**  
50 South Military Trail, Suite 110  
West Palm Beach, FL 33415-3199  
(561) 616-6800  
FAX: (561) 616-6811  
www.pbcgov.com/purchasing

**Palm Beach County  
Board of County  
Commissioners**

Steven L. Abrams, Chairman

Priscilla A. Taylor, Vice Chair

Hal R. Valeche

Paulette Burdick

Shelley Vana

Mary Lou Berger

Jess R. Santamaria

**County Administrator**

Robert Weisman

**PRECISION CONTRACTING SERVICES, INC.  
CINDY BOYD, PRESIDENT  
15834 GUILD CT.  
JUPITER, FL 33478**

Dear Vendor:

**RE: TERM CONTRACT #13029**

This is to inform you that Palm Beach County Board of County Commissioners is entering into a Term Contract with your company for FIBER OPTIC ENGINEERING, DESIGN, MATERIAL, SUPPLIES AND INSTALLATION based on:

**[ X ] SOLICITATION #13-029/LC**

The term of this contract is through 05/20/14, and has an estimated dollar value of \$1,408,059.96

The obligations of Palm Beach County under this contract are subject to the availability of funds lawfully appropriated for its purpose by the State of Florida and the Board of County Commissioners.

Palm Beach County Departments will issue individual hard copy orders against this contract as your authorization to deliver. All invoices must reference a unique document number (e.g. CPO/DO 680 XY03030500000000001111 or CPO/DO 680 XY030305\*1111). Failure to provide an order number with each invoice will result in a delay in processing payment.

If you have any questions, please contact Laura Cates, Senior Buyer at (561) 616-6817.

Sincerely,

  
Kathleen M. Scarlett  
Director

c: Candace Miller, ISS  
File

"An Equal Opportunity  
Affirmative Action Employer"



**Purchasing Department**

50 South Military Trail, Suite 110  
West Palm Beach, FL 33415-3199

(561) 616-6800

FAX: (561) 616-6811

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**Palm Beach County  
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Commissioners**

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Mary Lou Berger, Vice Mayor

Hal R. Valeche

Paulette Burdick

Steven L. Abrams

Melissa McKinlay

Priscilla A. Taylor

**County Administrator**

Robert Weisman

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Form L

April 7, 2015

**PRECISION CONTRACTING SERVICES, INC.  
SARA BOYD, SECRETARY  
15834 GUILD CT.  
JUPITER, FL 33478**

**TERM CONTRACT #13029B**

Dear Vendor:

This is to inform you that Palm Beach County Board of County Commissioners is entering into a Term Contract with your company for FIBER OPTIC ENGINEERING, DESIGN, MATERIAL, SUPPLIES AND INSTALLATION based on:

☒ **RENEWAL OF CONTRACT** based on **SOLICITATION #13-029/LC** in accordance with all original terms, conditions, specifications and prices with no deviation.

The term of this contract is 05/21/15 through 05/20/16, and has an estimated dollar value of \$3,000,000.

If applicable, Vendor shall maintain all insurance coverage(s) throughout the entire term of the contract, including any renewals or extensions thereof.

The obligations of Palm Beach County under this contract are subject to the availability of funds lawfully appropriated for its purpose by the State of Florida and the Board of County Commissioners.

Palm Beach County Departments will issue individual hard copy orders against this contract as your authorization to deliver. All invoices must reference a unique document number (e.g., CPO / DO 680 XY03030500000001111 or CPO / DO 680 XY030305\*1111). Failure to provide an order number with each invoice will result in a delay in processing payment.

If you have any questions, please contact Laura Cates, Senior Buyer at LCates@pbcgov.org or (561) 616-6817.

Sincerely,

**Kathleen M. Scarlett  
Director**

c: **Candace Miller, ISS  
File**

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**3/25/2014**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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**EXHIBIT A**

Precision Contracting Services, Inc.	Renewal of term contract for fiber optic engineering, design, material, supplies and installation for the period 05/21/2014 through 05/20/2015 per Master Agreement #13029A.	\$1,500,000.00 SBE: \$0	Information Systems Services 3901-491-1255-4674	Scarlett	
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The County has expended or encumbered \$125,903 (\$13,253/month) during the previous nine and one half (9.5) months of the current twelve (12) month term contract. \$1,500,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract due to the delayed start dates of multiple projects for the installation of fiber optics in Belle Glade (\$750,000), West Boca (\$250,000) and the I-95 Corridor (\$250,000). These projects were to begin in FY 2013, but were delayed due to vendor performance issues that resulted in the re-award of the contract. This term contract has three (3) twelve (12) month renewal periods remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. No responsive SBE vendor bid within 10% of the low bidder.

**EXHIBIT B**

James F. Schnelle, Jr. d/b/a Environmental Management & Engineering, LLC; Common Areas Maintenance, a Division of DGC Environmental Services, Inc.	Renewal of term contract for exotic vegetation control/removal and native and littoral plant installation for the period 05/01/2014 through 04/30/2015 per Master Agreement #12050B.	\$1,403,000.00 SBE: Amount dependent on usage.	Countywide	Scarlett	
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The County has expended or encumbered \$1,055,883 (\$103,013/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. \$1,403,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This fourteen percent (14%) increase above historical usage is due to upcoming projects scheduled by Parks & Recreation (\$850,000) and Water Utilities (\$150,000) for exotic vegetation control/removal at various Parks and Water Utilities' sites. This term contract has two (2) twelve (12) month renewal periods remaining. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Ft. Pierce, Florida.



**Purchasing Department**  
50 South Military Trail, Suite 110  
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**Palm Beach County  
Board of County  
Commissioners**

Mary Lou Berger, Mayor  
Hal R. Valeche, Vice Mayor

Paulette Burdick

Shelley Vana

Steven L. Abrams

Melissa McKinlay

Priscilla A. Taylor

**County Administrator**

Verdenia C. Baker

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Form L

March 22, 2016

**PRECISION CONTRACTING SERVICES, INC.**  
**SARA BOYD, SECRETARY**  
**15834 GUILD CT.**  
**JUPITER, FL 33478**

**TERM CONTRACT #13029C**

Dear Vendor:

This is to inform you that Palm Beach County Board of County Commissioners is entering into a Term Contract with your company for FIBER OPTIC ENGINEERING, DESIGN, MATERIAL, SUPPLIES AND INSTALLATION based on:

☒ **RENEWAL OF CONTRACT** based on **SOLICITATION #13-029/LC** in accordance with all original terms, conditions, specifications and prices with no deviation.

The term of this contract is 05/21/16 through 05/20/17, and has an estimated dollar value of \$718,356.

If applicable, Vendor shall maintain all insurance coverage(s) throughout the entire term of the contract, including any renewals or extensions thereof.

The obligations of Palm Beach County under this contract are subject to the availability of funds lawfully appropriated for its purpose by the State of Florida and the Board of County Commissioners.

Palm Beach County Departments will issue individual hard copy orders against this contract as your authorization to deliver. All invoices must reference a unique document number (e.g., CPO / DO 680 XY03030500000001111 or CPO / DO 680 XY030305\*1111). Failure to provide a document number with each invoice will result in a delay in processing payment.

If you have any questions, please contact Laura Cates, Senior Buyer at LCates@pbcgov.org or (561) 616-6817.

Sincerely,

Kathleen M. Scarlett  
Director

c: Candace Miller, ISS  
File



**Purchasing Department**

50 South Military Trail, Suite 110  
West Palm Beach, FL 33415-3199

(561) 616-6800

FAX: (561) 616-6811

[www.pbcgov.com/purchasing](http://www.pbcgov.com/purchasing)



**Palm Beach County  
Board of County  
Commissioners**

Paulette Burdick, Mayor

Melissa McKinlay, Vice Mayor

Hal R. Valeche

Dave Kerner

Steven L. Abrams

Mary Lou Berger

Mack Bernard

**County Administrator**

Verdenia C. Baker

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Form L

May 16, 2017

**PRECISION CONTRACTING SERVICES, INC.  
SARA L. BOYD, SECRETARY  
15834 GUILD CT.  
JUPITER, FL 33478**

**TERM CONTRACT #13029D**

Dear Vendor:

This is to inform you that Palm Beach County Board of County Commissioners ("County") is entering into a Term Contract with your company for FIBER OPTIC ENGINEERING, DESIGN, MATERIAL, SUPPLIES AND INSTALLATION based on:

**[X] RENEWAL OF CONTRACT** based on SOLICITATION #13-029/LC in accordance with all original terms, conditions, specifications and prices with no deviation.

The term of this contract is 05/21/17 through 05/20/18, and has an estimated dollar value of \$1,818,838.

If applicable, Vendor shall maintain all insurance coverage(s) throughout the entire term of the contract, including any renewals or extensions thereof.

County User Departments will issue individual "Delivery Orders" against this contract as your authorization to deliver. The original invoice must be sent to the address on the Delivery Order ("DO") and must reference the DO number (e.g., DO 680 XY030305000000001111). A copy of the invoice may be sent to the County User Department. Invoices submitted on carbon paper shall not be accepted. In order for the County to make payment, the Vendor's Legal Name; Vendor's Address; and Vendor's TIN/FEIN Number on the Vendor's bid/quote/response must be exactly the same as it appears on the invoice and in the County's VSS system that can be accessed at <https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService>. Failure to comply with the foregoing may result in a delay in processing payment.

If you have any questions, please contact Laura Cates, Senior Buyer at [LCates@pbcgov.org](mailto:LCates@pbcgov.org) or (561) 616-6817.

Sincerely,

**Kathleen M. Scarlett  
Director**

c: Candace Miller, ISS  
File

LAURA

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL  
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

05/16/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT C

Precision Contracting Services, Inc.	Renewal of term contract for fiber optic engineering, design, material, supplies and installation for the period 05/21/2017 through 05/20/2018 per Master Agreement #13029D.	\$1,818,838.00 SBE: \$0	Information Systems Services 3901-491-1255-4674 3901-491-1326-4674 3901-491-1346-4674	Scarlett	
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The County has expended or encumbered \$1,407,750 (\$127,977/month) during the previous eleven (11) months of the current twelve (12) month term contract. The original amount of the contract is \$1,500,000; however, \$1,818,838 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for various upcoming fiber optic projects throughout Palm Beach County. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. No responsive SBE vendor bid within 10% of the low bid.

EXHIBIT D

Dataramote, Inc.;	Term contract for GPS hardware, installation, monitoring and repairs for the period 05/16/2017 through 05/15/2018 per Master Agreement #17002RR.	\$291,000.00 SBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$99,988 (\$8,332/month) during the previous twelve (12) month term contract. \$291,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. The need for additional Departments to be added to the contract, has caused the increased amount for this new term contract. This term contract has four (4) twelve (12) month renewal options. One (1) Awardee is located out of State and one (1) Awardee is located outside Palm Beach County in the City of Miami, Florida. No SBE vendor submitted a bid on this project.