



MEMO

To: Michael R. Couzzo, Jr.
Village Manager

From: Brad Gomberg

Date: 2/28/2018

Re: ALPR

Message:

The majority of the existing ALPR system has been in operation since 2010. NDI-RS, the manufacturer of the system has become increasingly unresponsive to our issues and excessive turnover in their organization has caused a lack of clarity about their future. I reached out to other NDI-RS customers who universally expressed the same concerns. We currently pay NDI-RS \$14,051 annually for maintenance and support. I have done some research into migrating away from the existing system and have determined that we have an attractive alternative. For essentially the same annual investment (\$14,845.80) on a 5-year municipal lease, we can use a combination of existing infrastructure and new hardware to move the ALPR onto our Genetec surveillance system. We also have the option of appropriating the funds and purchasing the system outright which would save \$16633.49. This migration will offer many tangible, long term benefits such as far greater system stability, new state of the art hardware and software for better recognition capability, a single unified interface, and far more robust reporting mechanisms. This proposal is based off of the Osceola County Purchasing Contract and I can accommodate the additional \$800 in my 2018 PD budget. It is my recommendation that we immediately move forward with replacement of the existing system. There are two options for purchase described below.

5 Year Lease (\$1 Buyout) -	\$14845.80 Annually (\$74,229 Total)
Appropriate and Purchase -	\$57,595.51 Total

Thank you,

Brad Gomberg
IT Director