



SiteSecure
POWERED BY 

For:
Brad Gomberg
Village of Tequesta
357 Tequesta Dr
Tequesta, FL 33469

VoT - ALPR Conversion w-New Poles & 1Yr Warranty
01/02/2018



Proposal: 16613-4-0

Presented By: Andrew Bowman
317 Northlake Blvd. Suite 1020
Altamonte Springs, FL 32701

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Project Scope

Our scope includes the below items with a checkmark next to them:

- | | |
|--|--|
| <input type="checkbox"/> Shop Drawings & Submittals | <input checked="" type="checkbox"/> Uninterruptible Power Supplies |
| <input type="checkbox"/> Permits & Inspections | <input checked="" type="checkbox"/> Structured Cabling (CAT6) & Terminations |
| <input type="checkbox"/> As-Built Drawings & O&M Manuals | <input type="checkbox"/> Fiber Optic Cabling & Terminations |
| <input checked="" type="checkbox"/> End-User Training | <input type="checkbox"/> Fiber Patch Panels/Media Converters |
| <input type="checkbox"/> Man Lifts or Scaffolds | <input checked="" type="checkbox"/> CCTV System Software/Licenses |
| <input checked="" type="checkbox"/> Demolition of Existing Hardware/Wiring | <input checked="" type="checkbox"/> CCTV System Software Maintenance Agreement |
| <input type="checkbox"/> 120VAC Power Wiring & Conduit | <input type="checkbox"/> CCTV System Servers/Archivers |
| <input type="checkbox"/> Underground Conduits & Junction Boxes | <input type="checkbox"/> CCTV System Workstations |
| <input checked="" type="checkbox"/> Above Ground Conduits & Junction Boxes | <input type="checkbox"/> Access Control System Software/Licenses |
| <input checked="" type="checkbox"/> Terminal Cabinets/Equipment Enclosures | <input type="checkbox"/> Access Control System Software Maintenance Agreement |
| <input checked="" type="checkbox"/> Installation of Field Devices | <input type="checkbox"/> Door Locking Hardware |
| <input checked="" type="checkbox"/> Installation of System Cable/Wiring | <input type="checkbox"/> Door Lock Power Supplies |
| <input checked="" type="checkbox"/> Surge Suppression | <input type="checkbox"/> Door/Frame Preparation |
| <input type="checkbox"/> Network Equipment Racks | <input checked="" type="checkbox"/> Sales/Use Tax |
| <input checked="" type="checkbox"/> Network Switches | <input type="checkbox"/> Performance/Payment Bonds |

The scope of this proposal is to retrofit an existing NDI mobile ALPR solution with a Genetec Sharp X Mobile solution. The proposal also includes replacing 6 existing NDI fixed ALPR units with Sharp V appliances. The fixed retrofit will require POE+ power source and hardened switches in order to connect to the existing WAN network connections. This hardware, along with battery-backup power supplies, are included in the bill of material.

Clarifications:

- The existing ALPR enclosures and equipment pads on Tequesta Drive will be removed and replaced with concrete poles (one on each side of the road) to allow the ALPR cameras to be installed out of reach.
- MS SQL SVR 2008 is not included but is required if more than 10GB retention is required for extended plate retention (if applicable)
- Allow 6-12 weeks delivery for cameras.
- No extended warranty or advance replacement service has been included with this proposal. Any warranty issues with cameras or processing hardware will be administered via Genetec's standard warranty and service process.
- In-vehicle PC is required to run Patroller software (provided by Village PD).
- It is assumed that AutoVu Standard server role will be installed and running on the existing Genetec ecosystem.
- This proposal has been prepared in compliance with a piggy-back of the Osceola County, FL Continuing Services agreement.

The following sections are not included in total of the quote, but can be added in if requested:

Miller - Preventive Maintenance (not included) will consist of a requested site visits and/or Remote Support (as desired) for up to 25 hour on a 1 year basis. Cost per year: **Add \$3,600.00**

Preventive Maintenance Scope:

- Troubleshooting
- Clean, Focus & adjust field of view
- Verify any hardware issues
- Re-terminate System Wiring as required
- Maintain & Update software/firmware for the cameras and/or Genetec Software

Bill Of Material

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1/2/2018

Fixed ALPR

QTY	Manufacturer	Part #	Description	Init Price	Ext. Price
3	Altronix	NetWay4EWPX	NetWay outdoor POE+ hardened switch/UPS with 1Gb SFP port and integrated 4 port switch, configurable for 4x30W (POE+) or 2x60W(Hi-POE), LinQ connectivity, fits 4x4ah batteries	626.54	\$1,879.62
3	Altronix	PMK1	Pole Mount Kit for NetWay4EWP enclosures	87.74	\$263.22
3	Comnet Communication Products	SFP-1-2611	Modules, SFP, Copper, 10 / 100/ 1000 MBPS, RJ-45	116.86	\$350.58
12	ELK Products	12V5AH	Battery, 12volt 5 amp hour	11.07	\$132.84
6	Genetec	AU-K-V-GENERIC-LC	AutoVu SharpV GENERIC Camera Kit which includes: GENERIC SharpV Dual (LPR and Context) , mounting bracket and Sharp Camera Connection (POE+ Required. Cable not included). CUSTOMER MAY NOT PLACE A PO WITH THIS PART.	4,348.41	\$26,090.46

Sub-Contractors for: Fixed ALPR

QTY	Description	Unit Price	Ext. Price
1.00	SubContractor Install	\$3,388.89	\$3,388.89

Mobile ALPR

QTY	Manufacturer	Part #	Description	Init Price	Ext. Price
1	Genetec	AU-K-P3X2S-BASE	AutoVu SharpX Triple base KIT includes main X2S processing unit, wiring, GPS, in-vehicle mapping and in-vehicle Patroller license. (For 3 cameras XGA. Cameras not included)	6,961.15	\$6,961.15
3	Genetec	AU-XS-XGA-GENERIC	Generic Sharp XS XGA camera (camera only, no accessories) : This part number is used for budget purposes only. Exact part number is dependent on illumination and lens chosen at time of issuance of purchase order (PO). * Black Sharp cameras are special order, please enquire about lead time.	2,713.15	\$8,139.45
3	Genetec	AU-H-XMNT-WHELENCO DE3	MOBILE - SharpX Code3 or Whelen light bar bracket - White: light bar make, model and P/N required (sold per camera)	190.03	\$570.09

Software Licensing

QTY	Manufacturer	Part #	Description	Init Price	Ext. Price
1	Genetec	GSC-Av-S	GSC AutoVu™ Standard Package. Includes Security Center Mapping for 5 client connections	1,195.69	\$1,195.69
1	Genetec	ADV-LPR-M-1Y	Genetec™ Advantage 1 AutoVu mobile system connection to Security Center - 1 Year	147.65	\$147.65
6	Genetec	ADV-LPR-F-1Y	Genetec™ Advantage for 1 AutoVu fixed camera connection - 1 Year	59.06	\$354.36

Project Labor Schedule

QTY Description

32.00	Helper
32.00	Installer
12.00	Field Engineer

Financial Summary

Total Equipment:	\$46,085.11
Total Labor:	\$7,320.00
Total Subcontractor:	\$3,388.89
Other Direct Costs:	\$801.51
Total System Investment:	\$57,595.51

LEASE OPTIONS

Payment Program Requirements

Company must submit a completed Credit Application, provide their most current and Audited Financial Statements (Transactions over \$75,000.00) and receive Credit Approval from Financing Company. Company will also be required to authorize a 3rd Party Lease document.

Payment Schedule will be as described in 3rd Party Lease Agreement.

60 Month Lease, \$1 Buyout with \$0 down payment

Monthly Lease Payment:	\$1,237.15
Professional Services:	\$0.00
Total Monthly Payment:	\$1,237.15

*Lease payment is approximate based on current finance rates and credit rating of the entity who is financing the project. Final lease payment to be reflected in finance documentation.

Acceptance

16613-4-0
1/2/2018

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\$57,595.51

The following documents in this proposal are considered binding including: Scope of Work, Bill Of Materials, Terms and Conditions Where Applicable

Proposal Accepted: SiteSecure, LLC is authorized to proceed with the work as proposed. This proposal is valid until: 2/1/2018

Purchaser Village of Tequesta

By Brad Gomberg

Title Director of IT

Seller SiteSecure, LLC

By Andrew Bowman

Signature _____

Date _____

PO # _____

Signature _____

Date 1/2/2018

The above persons represent that they are authorized to sign and execute this binding agreement. This acceptance indicates understanding of the complete proposal, including clarifications, design, programming, drawings, ownership, software licenses and the Warranty below.